



2016 Q1 Earnings Conference

DFI Inc

2016/5/11



Notice

- **本簡報財務數字係根據國際會計報導準則(IFRS)編製**
The financial numbers hereby are based on
International Financial Reporting Standards
- **合併報表的數字經由會計師核閱簽證**
Cumulative consolidated numbers were reviewed
by CPA

YR2016'Q1 Financial Results

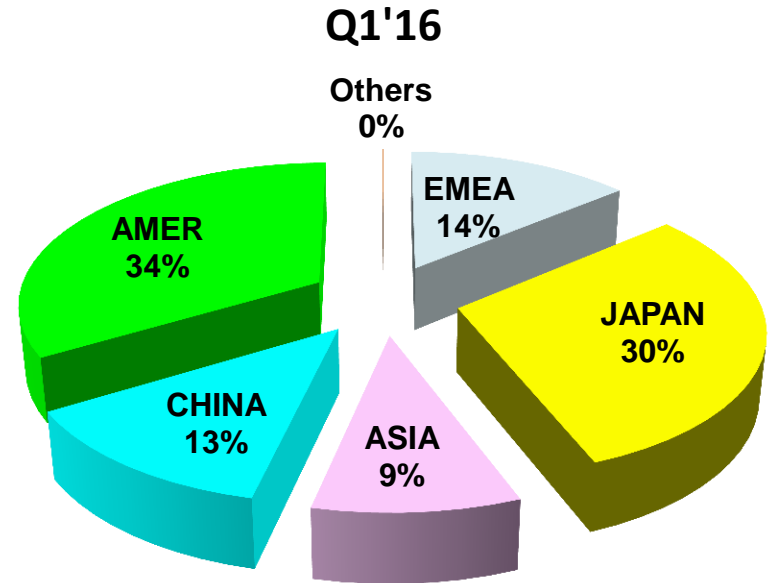
Amount NT\$ Million	Q1'16		Q4'15		QoQ	Q1'15		YoY
	Amount	%	Amount	%	%	Amount	%	%
Net Sales	964.1	100.0	760.2	100.0	26.8	703.8	100.0	37.0
COGS	603.7	62.6	517.0	68.0	16.8	470.9	66.9	28.2
Gross Profit	360.4	37.4	243.2	32.0	48.2	232.9	33.1	54.7
Operating Expense	153.9	16.0	157.9	20.8	(2.6)	134.4	19.1	14.4
Operating Profit	206.5	21.4	85.3	11.2	142.1	98.5	14.0	109.6
Non-Operating Income/Expense	(17.5)	(1.8)	5.2	0.7	(435.4)	(5.7)	(0.8)	(205.5)
Profit Before Tax	189.0	19.6	90.5	11.9	108.8	92.8	13.2	103.7
Profit After Tax	148.7	15.4	75.4	9.9	97.2	72.9	10.4	104.0
EPS(NT\$)	1.30		0.66			0.64		

2016'Q1 Working Capital

NT\$ M	Q1'16	Q4'15	Q1'15
Cash Position	1,013	980	1,019
Account Receivable	680	495	423
(Days)	56	52	53
Inventory	489	488	594
(Days)	74	87	108
Account Payable	552	345	360
(Days)	68	56	65
CCC Days	62	83	96

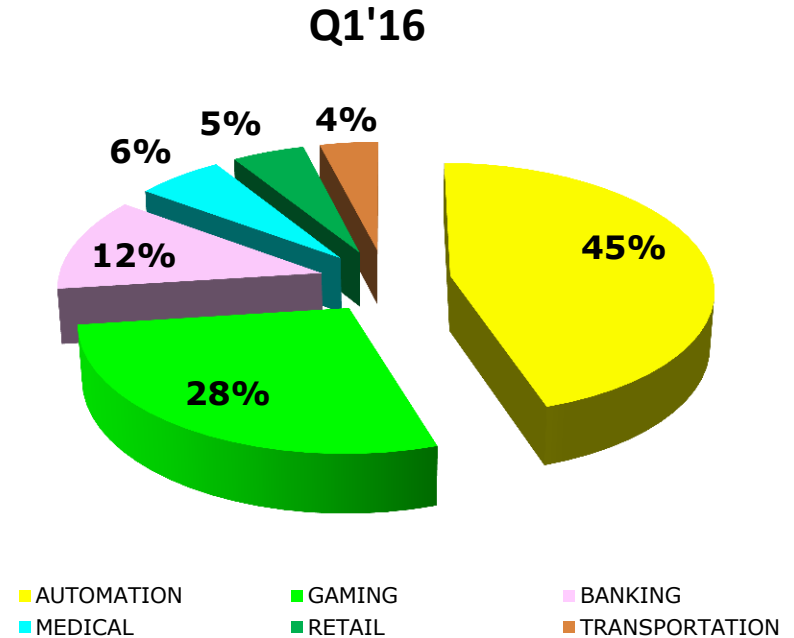
2016'Q1 Revenue By Territory

Territory	Q1'16	YR2015
EMEA	14%	17%
JAPAN	30%	23%
ASIA	9%	11%
CHINA	13%	14%
AMER	34%	35%



2016'Q1 Revenue By Application

Application	Q1'16	YR2015
AUTOMATION	45%	41%
GAMING	28%	30%
BANKING	12%	15%
MEDICAL	6%	5%
RETAIL	5%	5%
TRANSPORTATION	4%	4%



Thank You